

Subject - Hazira Plant conducts Vendor Meet for MSEs owned by SC/ST & women entrepreneurs

The MM Department of Hazira Plant, in collaboration with The Southern Gujarat Chamber of Commerce and Industry (SGCCI), successfully organized a Vendor Meet on 8 July 2025 at the SPB Auditorium Hall, SIECC Campus, Surat. The event was specifically dedicated to empowering Micro and Small Enterprises owned by SC/ST & women entrepreneurs.

The meet witnessed active participation from 31 vendor representatives, including 14 entrepreneurs from SC/ST and women-led MSEs across Southern Gujarat. The event was graced by ED-Plant Manager Chandra Shekhar along with VCC members, senior executives, and employees of Hazira Plant. From SGCCI, the event was headed by Nikhil Madrasi (President), Ashok Jirawala (Vice President) and other senior dignitaries.



ED-Plant Manager Chandra Shekhar gracing the event

Partnering with SGCCI—renowned for fostering industrial and commercial growth in Southern Gujarat—the event served as a bridge for entrepreneurs to explore business opportunities with ONGC. SGCCI, with its seasoned experts and extensive network, continues to play a pivotal role in connecting industries and encouraging regional development on a global scale. The meeting aimed to equip MSE vendors, particularly those owned by women and SC/ST entrepreneurs, about ONGC's vendor registration, tendering process and vendor development policy to enhance their participation in ONGC's procurement processes.

GM (MM)-HPO Ashok Thakur, in his welcome address, highlighted the significant role that business partners play in ONGC's growth and the potential for SC/ST entrepreneurs to contribute to ONGC's ongoing success. He shared key expectations from business partners to ensure a seamless and effective supply chain.



Head-MM Ashok Thakur during his welcome address

During his keynote address, ED-Plant Manager Chandra Shekhar underscored the wide range of business opportunities that ONGC offers across various sectors and functions. He encouraged the participants to not only explore these opportunities but also to actively engage in ONGC tenders, emphasizing that such participation would pave the way for long-term collaboration, growth and mutual success. His address aimed to inspire confidence and motivate the delegates to leverage ONGC's platform to expand their business horizons and contribute to the company's overall success.



ED-Plant Manager Chandra Shekhar during his keynote address

A comprehensive overview of Hazira Plant was given to delegates by EE (Production) Ravi Shankar Patel which provided them with a clear understanding of the plant's requirements. This was an essential step in enabling vendors to align their products and services with ONGC's needs, facilitating future participation in tenders.

Manager (MM) Manish Khatri delivered an insightful presentation on the Public Procurement Policy for MSEs and the Vendor Development Program, addressing several key areas. The provisions of the Public Procurement Policy notifying purchase preferences for Micro and Small Enterprises (MSEs) and the guidelines for reclassifying MSE categories, along with ONGC's tendering process elaborating on the use of the GeM and CPPP-GePNIC portals for procurement activities, were explained to the vendors.



Presentation by Manager (MM) Manish Khatri

The interactive Q&A session provided a dynamic platform for vendors to pose thoughtful and insightful questions concerning various aspects of ONGC's procedures & policies, tendering processes, vendor empanelment and ONGC's vendor development policies. In response, ONGC representatives offered thorough and detailed answers, ensuring that the attendees gained a clear understanding. They emphasized the importance of active participation from MSEs in the procurement process, showcasing how these smaller enterprises could effectively navigate and benefit from public procurement opportunities. Furthermore, ONGC highlighted various growth prospects within their procurement framework, aimed at fostering long-term relationships and mutual growth between ONGC and its vendor partners.

The vendors were also urged to avoid common deficiencies as observed during bid submissions, requested to follow best practices to enhance compliance and improve the likelihood of successful tender evaluations. Concluding the presentation, Manager (MM) Sangeeta Kumari offered a concise summary of the procurement needs specific to Hazira Plant, enabling entrepreneurs to better align their offerings with ONGC's requirements.



Interactive Q&A session conducted by Manager (MM) Sangeeta Kumari

Prior to the Q&A session, each entrepreneur was given the chance to introduce their business, highlighting key aspects such as their products or services.



Vote of thanks by Plant Support Manager S. S. Bhaacharjee

The session concluded with a heartfelt vote of thanks from Plant Support Manager S. S. Bhaacharjee who expressed his appreciation to all attendees and guests. The participants also conveyed their gratitude for the event's seamless organization and the invaluable opportunity to interact with ONGC's senior leadership and key stakeholders.



One for the album

The event was seamlessly conducted by Team MM, Hazira Plant, ensuring effective communication and engagement with all participants. The event was a grand success, reinforcing ONGC's role as a key enabler in supporting the growth and sustainability of SC/ST and women-owned entrepreneurs.

-Team MM, Hazira Plant